

brandon

— CONSULTING —

Equinoxe minimise costs and increase business proficiency with Brandon

Challenge

Within the alternative investment space, Equinoxe Alternative Investment Services are a strategic business partner committed to the highest possible standards of service to clients and investors.

Equinoxe were establishing a presence in Dublin, with a new office to act as the central data centre for all Irish and worldwide operations. This meant that all services needed to be available 24 hours a day, 365 days a year.

"We needed to build our entire infrastructure from scratch which was a major task. Brandon made this transition very smooth. This new infrastructure will help us to lower our technology operating costs and improve efficiency in the long term." explains David McAllister, Chief Technology Officer of Equinoxe Alternative Investment Services.

Solution

Brandon implemented a virtual infrastructure using VMware Enterprise Suite running on Dell PowerEdge servers with a Dell EqualLogic SAN for storage.

Equinoxe decided to use a host of software packages including:

- ESX Enterprise
- Symantec Backup Exec
- Microsoft Windows Server
- Microsoft Systems Centre Suite
- Microsoft Exchange Server
- Microsoft SQL Server
- Microsoft Office Communications Server

Results

"Initially the most difficult aspect we found about appointing an IT consultant was the price. Not only were Brandon competitive on price but we felt that they had a wealth of experience within the virtual and unified communication area and showed a willingness to work with us," explains David McAllister of Equinoxe Alternative Investment Services.

The new systems installed by Brandon Consulting perform a vital role within the company. *"The technology which Brandon implemented for us means we require fewer physical servers as our new virtual environment allows us to easily grow our server footprint as required. Also, Microsoft's unified communication software allows us to have clear interaction between our other offices around the globe, whether through IM, video conference or SIP calls. This is a huge business benefit and significant cost saver."*, adds David.

Overview

Product Used

ESX Enterprise, Dell PowerEdge Servers, Dell Equallogic Storage, Symantec Backup Exec, Microsoft Windows, Exchange, SQL, Systems Centre and Office Communications Server

Client Profile

Equinoxe is a hedge fund administrator founded in 2007 by experienced professionals.

Business need

Equinoxe's immediate need was for a new centralised data infrastructure, this infrastructure needs to be scalable for future data and applications as the business grows.

Solutions and Benefits

Brandon recommended solutions which would complement and strengthen Equinoxe's new infrastructure. The end result for Equinoxe is that they now have a more efficient, effective and scalable infrastructure, which minimizes costs and increases business proficiency.

Quote

"We have never encountered a downside to dealing with Brandon. Anytime we do have a problem it is quickly and easily resolved. We feel that there are excellent communication channels in place which underlines Brandon's top position in the IT consulting market. The company appointed an operations manager, an invaluable asset, to oversee the implementation / transition from start to finish which ensured a smooth process".

David McAllister

Chief Technology Officer
Equinoxe Alternative Investment Services