

# Irish Computer

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## Managed service package 'cuts costs'

Brandon Consulting offers a managed IT services package which it claims will help customers reduce business costs and achieve a guaranteed level of service.

Support covers onsite and remote, and includes a centrally managed anti-virus and anti-spam service at a fixed monthly cost. A single monthly invoice is based on the number of users.

One firm using the system is Secure Fleet, a firm specialising in small or medium fleet management for companies that don't have a dedicated manager. MD Paul Sweeney said Brandon's total care package "saves us time and money but, more



**Height advantage:**  
**Service level**  
**guaranteed**

important, we are kept up to date on where we need to be going in terms of technology."

Brandon says it will also interact with suppliers on behalf of the customer for procurement and support, and will provide strategic advice during scheduled reviews.

Brandon sales director Gary Melvin notes: "For some customers this package has had the effect of cutting their annual IT expenditure by 50%. We also offer a money-back satisfaction guarantee."